

Mr. Sureshkumar Makavana

Technical Officer with 12+ Year of Post Qualification Experience

Block No. 11 A, Near Jalaram
Temple, Dabhor-2, Dabhor Road,
Veraval, Gujarat (India) 362268
(+91) 92772-50172
makwanasuresh20@gmail.com

OBJECTIVES

A dedicated and results-driven professional with over 12 years of experience in the aquatic and aquaculture sector. Specializes in quality control, certification processes (BRC Issue 7, EIA, MPEDA), and sales. Holds in-depth expertise in shrimp farming, technical services, and aquatic sampling and inspection. Demonstrates strong leadership skills with a proven track record in sales, technical support, and the development of sustainable aquaculture practices.

EXPERIENCE

Godrej Agrovet Ltd, Saurashtra Region —Technical Services

Feb 2023 – Till date

Technical Skills Applied

- **Prawn Farm Management** – Expertise in overseeing daily operations, water quality monitoring, and disease prevention.
- **Aquarium Support** – Proficient in setup, maintenance, and troubleshooting of aquariums and related equipment.
- **Weed Management** – Skilled in identifying, controlling, and managing aquatic weeds in farm and aquarium environments.
- **Hatchery Operations** – Knowledgeable in hatchery techniques, breeding programs, and larval rearing.
- **Feed Optimization** – Experience in formulating and optimizing feed for improved growth and health of aquatic species.
- **Technical Support** – Delivered technical guidance and problem-solving solutions for aquaculture systems.
- **Data Analysis** – Conducted water quality tests and growth monitoring through data analysis tools.
- **Training & Development** – Provided hands-on training and consultation to clients and team members.

Technical Services & Responsibilities

- Managed and monitored prawn farm operations, ensuring optimal water quality and disease control.
- Diagnosed aquatic diseases and implemented effective treatment protocols.
- Provided technical support and maintenance solutions for aquariums and aquatic systems.
- Oversaw hatchery operations, focusing on breeding, larval care, and stock enhancement.

SKILLS

- Aquaculture Management
- Aquarium Design and Setup
- Filtration System Installation
- Water Quality Testing and Maintenance
- pH and Salinity Management
- Fish Compatibility Assessment
- Cycling and Biofiltration Setup
- Lighting and Temperature Control
- Feeding Schedule Planning
- Aquarium Cleaning and Upkeep
- Customer Education and Support
- Prawn Farming Techniques
- Aquarium Maintenance and Support
- Water Quality Analysis
- Feed Management and Nutrition Planning
- Disease Diagnosis and Treatment
- Technical Support and Troubleshooting
- Environmental Monitoring
- Customer Support and Advisory Services

LANGUAGES

- English - Intermediate
- Hindi - Fluent
- Gujarati - Mother Tongue

- Optimized feed formulas to enhance growth rates and reduce production costs.
- Delivered training sessions and consultations to improve aquaculture practices and operational efficiency.

HOBBIES

- Reading Books
- Listening to Music

APC Nutrients Pvt.Ltd, Saurashtra Region — Sales Officer (Aquaculture)

Feb 2020 - Feb 2023

Non-Tech Responsibilities

- Manage sales operations for aquaculture products in the Saurashtra region.
- Achieve sales targets by identifying and developing new customers while retaining existing ones.
- Build and nurture relationships with shrimp farmers, dealers, and distributors

Field Activities & Reporting

- Visit farms regularly to understand farmer challenges and recommend appropriate solutions.
- Organize on-site demonstrations and trials to showcase product effectiveness.
- Assist farmers in optimizing shrimp and fish production using company products.
- Maintain accurate records of sales, customer interactions, and market insights.
- Collaborate with the technical team to address specific farmer issues and provide tailored solutions.

Aries Agro Ltd, Saurashtra Region — Extension and Development Officer, Aquaculture

June 2018 – Feb 2020

Farmer Engagement and Education

- Educate farmers on modern aquaculture practices, focusing on sustainable and profitable shrimp and fish farming techniques.
- Conduct training sessions, workshops, and seminars to improve farmer knowledge and skills.
- Provide technical guidance on water quality management, feed utilization, and disease prevention.

Development Activities:

- Promote company products and technologies to improve farm productivity.
- Identify new opportunities for aquaculture development in the region.
- Collect feedback on farming practices and product performance for reporting and strategy improvement.

J M Marine Exports, Veraval — Quality Control Incharge

August 2012 – March 2018

- Managed quality control processes for seafood exports, ensuring adherence to industry standards and regulations.
- Certified QC In-Charge by EIC, overseeing production monitoring, sampling, and compliance.
- Prepared and maintained documentation for BRC Issue 7 certification, EIA, and MPEDA compliance.
- Conducted inspections and implemented quality assurance measures to meet export requirements.
- Collaborated with production teams to ensure product quality and regulatory conformity

Raunaq Ice and Cold Storage, Magrol — Quality Technologist

August 2011 – August 2012

- Managed quality control processes for seafood exports, ensuring compliance with industry and regulatory standards.
- Conducted product inspections and implemented quality assurance protocols.
- Monitored storage conditions to maintain product quality and safety.
- Collaborated with teams to meet export quality requirements and timelines.

EDUCATION

College of Fisheries, Veraval — Bachelor of Fisheries Science (B.F.Sc.) *Major: Marine and Fisheries*

July 2007- June 2011

Affiliated to Junagadh Agricultural University (JAU)

ACHIEVEMENT / RECOGNITION / TRAINING

Certified Assessor (VET and Skills): Accredited as a Certified Assessor (VET and Skills) by SkillIndia.

Training on Microbiological Quality of Seafood: Attended a specialized training program organized by the Central Institute of Fisheries Technology, from January 17, 2013, to January 23, 2013.

Training on US Seafood HACCP Regulations: Completed a training program on US Seafood HACCP Regulations organized by The Marine Products Export Development Authority, from March 11, 2015, to March 14, 2015.

DECLARATION

If a chance is accorded, I assure you that I leave no stone unturned to discharge my duties for the entire organization & there by to prove my worth. I hereby declare that the information furnish above is complete and true to the best of my knowledge.