

# MATT FOSTER

540 Thompson Street, Suite 7155 • Ann Arbor, MI 48104  
mattcf@umich.edu • (619) 359-9070

---

<b>EDUCATION</b>	<b>UNIVERSITY OF MICHIGAN</b> <b>Stephen M. Ross School of Business</b> Master of Business Administration, May 2026	<b>Ann Arbor, MI</b>
	<b>UNIVERSITY OF CALIFORNIA LOS ANGELES</b> Master of Science, June 2017 • Major: Civil Engineering (Environmental and Water Resources concentration)	<b>Los Angeles, CA</b>
	<b>UNIVERSITY OF CALIFORNIA SANTA BARBARA</b> Bachelor of Science, June 2011 • Major: Biological Sciences (with Distinction)	<b>Santa Barbara, CA</b>
<b>EXPERIENCE</b> <b>2018-2024</b>	<b>BLACK RIVER CAVIAR</b> <b>Director</b> <ul style="list-style-type: none"><li>• Coordinated due diligence during investor acquisition of small business, evaluating financial and legal contingencies, auditing performance claims, and producing updated projections, driving enhanced acquisition terms</li><li>• Developed material stock and flow forecasting models for manufacturing processes including scenario and sensitivity analysis to accurately forecast production yields</li><li>• Developed operational and financial forecasting models to inform working capital, SG&amp;A, CAPEX requirements and ROI estimates</li><li>• Planned and executed operational restructuring of small business, reducing operating costs by 30% and improving organizational structure</li><li>• Analyzed firm liabilities and executed financial restructuring through successful negotiation with creditors to achieve 60% reduction in liabilities and extended repayment terms</li><li>• Performed cost analysis of in-house component production and negotiated outsourcing with international supplier, resulting in higher quality inputs and improved process yield</li><li>• Mapped internal administrative processes and implemented new ERP system and inventory costing process, reducing admin costs by \$150K and improving reporting capabilities</li><li>• Created system to track profitability by customer and geography and collaborated with sales team to increase average pricing by 5% CAGR, resulting in increased profitability</li><li>• Defined and managed company budget, handling inventory, receivables and payables accounts under tight budgetary constraints, minimizing working capital financing requirements</li></ul>	<b>Montevideo, Uruguay</b>
<b>2012-2015</b>	<b>ACCRIVA DIAGNOSTICS, INC.</b> <b>Associate</b> <ul style="list-style-type: none"><li>• Delivered engineering and validation studies of new technologies, facilitating regulatory approvals and ongoing compliance</li><li>• Collaborated between science, engineering and regulatory teams to develop, troubleshoot and test new products, driving new product launches</li><li>• Prepared standard operating procedures for manufacturing and quality control testing of materials to drive compliance and quality assurance</li><li>• Coordinated team integration during PE buyout and subsequent company merger facilitating rapid relocation of manufacturing, R&amp;D and quality departments</li><li>• Interfaced with R&amp;D, quality and manufacturing to investigate nonconforming material and implement corrective and preventative actions to ship product on time while maintaining compliance and product quality assurance</li></ul>	<b>San Diego, CA</b>
<b>ADDITIONAL</b>	<ul style="list-style-type: none"><li>• Technical Skills: Power Query/Power Pivot/Power BI, SQL, R, dynamic managerial accounting reports, data visualization, Powerpoint, Factset</li><li>• Certification: Financial Valuation and Modeling Analyst, The Corporate Finance Institute (250 hours)</li><li>• Gap Year Travel: Served as crew member to sail 8,000 miles, completing Panama Canal transit and Pacific crossing (5 months)</li><li>• Language: Fluency in Spanish gained through education, travel and work experience</li></ul>	