CURRICULUM VITAE

Personal information

Surname Negroni

First name Gianluigi

Date of birth 14-09-58

Place of birth Bologna, Italy

Nationality Italian

Marital status Single

E-MAIL: [gigineg@gmail.com](mailto:gigineg@gmail.com), web site: www.alveo.coop

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 Manila / Philippines  
 EU address: Via Frassinago 15 - 40123 Bologna   
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Mother tongue Italian

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Languages Advanced Mid-level Beginner

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Speech English Portuguese Russian, Arab

French, Spanish Thai\Lao, Romanian,   
 Tagalog

Reading English

French

Spanish  
 Portuguese

Writing English

French, Portuguese

Spanish

Membership association

Member of the Animal Science Association of Italy (ADSPA)

Member of the European Aquaculture Society (EAS)

Member of the World Aquaculture Society (WAS)

Member of the Italian Professional Roll of the non-graduated agronomist

Member of the Italian Society of tropical veterinary (SIVTRO)

Member of the International Game Fish Association (IGFA)

Member of the Network of Tropical Fisheries Scientists (NTFS)and Tropical Aquaculture Scientist at ICLARAM (NTQS)

Member of American Society of Agriculture and Biological Engineers ASABE)

Member of the International Association of Fish Inspectors (IAFA)  
Member of International Seafood Association

Member of LEGA Pesca, Aquaculture & Fishery Cooperative society association of Italy

Professional Expertise  
  
- Project creation, evaluation, planning, construction, and management for fish feed mill, aquaculture, fishery processing/ production, processing farms and gross and retail markets for fioshery products; management capabilities for the above enterprises

- Owner of 6 Ha agriculture farms for cereal and leguminous production in Nort East Italy

- Director and Team leader for different size projects in Italy and third countries for large, micro, and SMEs in the feed mill, fishery and aquaculture value chains.

- Expert in fish/crustacean aquaculture, feed technologies, feed markets, fish and feed marketing plan

- International technology expert for Aquaculture/Agriculture/ Zoothecnical farm manager (shrimp, finfish marine and freshwater, integrated aquaculture, mariculture, animal production), aquaculture feed production and processing

- Ability to run an international organization, a cluster of the project offices, and business representatives

- Diplomacy experience working and managing international   
 organizations in third countries

- Expert in project preparation, evaluation, execution preparation   
 of log-frames for public and private business.  
- Agriculture, Aquaculture, and artisanal fishery international   
 expert for private business development for fishery &   
 aquaculture value chain

- Expert in fishery/aquaculture value chain policy, strategic planning, action plan, aquaculture development, aquaculture action plan, and management.

- Expert in assessment, project, and management of fish/agriculture value chain and market.

- Livelihood, agriculture & aquaculture, and food security expert

- Expert in fish culture and capturing climate change and resilience to climate change expertise for inland and coastal communities

- SMEs development for third-country states

- Aquaculture\Artisanal fishery freshwater and marine water expert   
 with large practice in Blue Economy

- Long-time experience in knowledge exchange, TVET specialised training, extension services, rural development, value chain development, and co-management   
 expert

- Socio-economic expert for marine & rural communities and Blue Economy

- Monitoring & evaluation and due diligence for international   
 private and state projects for different donors (WB, EU, Italian   
 Foreigner affair Ministry and others)

- Rapid Fishery/Aquaculture/Rural Appraisal, Participatory Rapid   
 Fishery/Aquaculture/Rural Appraisal techniques, particularly for   
 artisanal fishery communities, integrated coastal zone   
 management

- Fishery, aquaculture, and fish processing microcredit schemes

- Development of artisanal fishery\aquaculture business plan and   
 feasibility studies

- Fish cum animal integrated system; rice cum fish integrated   
 the system, by-product recycling, integrated aquaculture   
- Sustainable fishery expert (FAO Code of Conduct of sustainable   
 Fishery and Aquaculture)  
- Advisor for fishery\aquaculture policymaker of the third country  
 to develop new fishery legislation and local ministerial  
 authorities to be harmonised with international standards  
- Fishery, aquaculture, processing technologist, fish and feed   
 processing/ marketing, best aquaculture\artisanal fishery   
 practices expert, fish and feed food safety and quality systems   
 (HACCP and GMP, ISO families standard systems including ISO   
 14000 and ISO 22000, Global GAP, BRC and other private  
 standards)   
 for fishery/aquaculture value chain industries and governmental   
 Competent Authorities   
- Organisation of government fishery bodies to quality system   
 monitoring for accreditation to EU export (SPS, Best Practices,   
 HACCP and GLP monitoring system) related to EU Food Safety   
 Package on Fishery Products and related EU legislation

- Long experience in fishery & aquaculture market projects,   
 construction, management for the first sale, gross, wholesale   
 and retail system.  
- Expert in environmental conservation and rehabilitation of   
 swamp, humid, saline, riverine, coral, estuarine, and coastal   
 areas, Integrated Coastal Management, Marine Protected Areas (creation and sustainable management), constructed wetlands, and depuration systems for sustainable aquaculture.  
- Agriculture, aquaponics, aquaculture, and fishery feasibility study/business plan and Public-Private Partnership, R & D experience.   
- Fishery and mariculture training expert and producer of training   
 course material (paper, presentation, video, video slide). Training Concept booklet producer about Training of trainers (ToT) and training.

- Aquaculture, feed mill, and processing farm equipment specialist: cage, aerator, feeder, oxygenator, destratification machinery, and other equipment as cold storage and processing equipment  
- Fish farm production and processing construction and management.

- Fish cage and mooring project capabilities for large and small farms for marine and freshwater aquatic animals  
- Deep knowledge of the EU, and Cambodian government project management and financial rules and regulations

- Specialised work on Guinea Bissau and Mekong River Basin dam for the fish farming impact on the fish ecology of the interesting areas with key ecosystem service and in parallel with environmental. Particularly fish. GIS calculation, zoning, and mapping were organised with the above data.

Field experience in the following Countries

Algeria, Tunisia, Morocco, Egypt, Lebanon, Syria, Kuwait, Dubai, Niger, Nigeria, Benin, Togo, Congo Brazzaville, Sao Tomè, Malawi, Zambia, Angola, Namibia, South Africa, Somaliland, Kenya, Tanzania, Seychelles, Uganda, Guinea Bissau, Sierra Leone, Eritrea, Canada, U.S.A., Japan, The Netherlands, Seychelles, Gabon, Ethiopia, Eritrea, Somalia, Yemen, Djibouti, Guinea Bissau, Senegal, Italy, French, Spain, Germany, Norway, Denmark, UK, Mozambique, Dominican Republic, Jamaica, Cuba, Guyana (Georgetown), Belize, Nicaragua, Costa Rica, San Salvador, Brazil, Argentina, Mexico, Hong-Kong, China, Singapore, Malaysia, Philippines, Thailand, Cambodia, Vietnam, Indonesia, Lao PDR, Timor Leste, Papua New Guinea, Hungary, Romania, Czech Republic, Albania, Croatia, Slovenia, Kosovo, Montenegro, Bosnia, Serbia, Macedonia, Greece, Turkey, Kazakhstan, Turkmenistan, Russia, Azerbaijan, Iran.

Education

- 1985 - University of Bologna, Italy.

Graduated in Animal Science with a thesis on some

applications for the appropriate technologies in

developing countries: freshwater/marine aquaculture, fish   
 processing, aquaculture equipment, construction of   
 coverings for the relief of animal stress in the   
 tropical climates; Formal qualification: M.Sc.

- 1984 - 6-month Foundation Course at the Brace Research

Institute of the McGill University, Montreal,

Canada.

Special fields of study: zootechnics, feed sciences, food   
 safety, appropriate technologies construction and   
 renewable sources of energy, fishery/aquaculture. Field   
 experiments

on solar and wind power, application of biomass

fermentation system, bio-climatic construction

techniques and stabilized soil-block techniques.

- 1980 - Agronomics Secondary School, Bologna, Italy

Formal qualification: College

- 1979 - Scientific Secondary School, Bologna, Italy

Formal qualification: College

Post-graduate activities  
  
1. Participation in training courses in 'Orientation cum training program on improving income and employment of rice farming system', for the program 'Prosperity through rice', at the International Rice Research Institute (I.R.R.I.), Los Banos, The Philippines, January-February 1986.  
2. Ten days intensive courses (two times) in crustacean farming Penaeus sp and Scylla sp) bivalve mollusk, marine invertebrate (Holoturia sp), and animal cum fish integrated system at the South-East Asian Fisheries Development Centre (S.E.A.F.D.E.C.), Tiguan, Ilo-ilo, The Philippines, 1986 and 2016.  
3. Participating in a two-week course in 'The problems related to the Saheli rural development', Saheli Research and Documentation center, Italian-African Institute, Rome, Italy,1984  
4. Three-day course in design engineering techniques for the developing countries, C.O.S.P.E., Florence, Italy, 1986.  
5. Twelve months grant for “Economics and international finance” for the International Business School Master's Degree, at the S.I.N.N.E.A., Bologna, Italy, 1985.  
6. Two-week course in 'Computer techniques, Company Management' and 'Breeding of Wild Ungulate', C.E.F.A., Bologna, Italy, 1987.  
7. Dr. De Bono lateral thinking course, Bologna, Italy, Chamber of Commerce, 2004

8 Mediator course practical training for the Italian court, Periti Agrari Italian Association, 2010

9 Buhler and CREDO international courses for extruded fish feed processing

10 Auditor for Marine Trust fish meal, oil plants, and feed mill Chain of Custody approval

Assistance/collaboration with University Institutes and Local Bodies

A. Collaboration with Lega Pesca/Halieus for international   
 fishery/aquaculture/processing evaluation for community   
 projects for Blue Economy and MPA and pond management.

B. Responsible for overseas operations for fishery, agriculture  
 and aquaculture since 1986 of Alveo Co-operative society (an   
 environmental company, www.alveo.coop)  
 including M & E, Blue Economy, Marine Protected Areas   
 creation and fish farm (pond) management

C. Associate for zero carbon footprint agro-aquaculture project   
 per Sun Life Holding, a solar company, since 2010

D. Responsible for fishery/aquaculture value chain operation and evaluation for Al Farae company in Yemen since 2009 including Monitoring & Evaluation, MPA and fish feed mill

E. Responsible for import and the fish quality system and marketing/import/export of fishery products for “Nero di Fumo LTD” and “San Benedetto LTD” based in EU and “Eurobrokers LTD” based in Ho Chi Min City / Vietnam-Senegal-Mauritania-Guinea Bissau. Continuous quality Monitoring & Evaluation of all the pond production and fisheries products imported containers for EU countries for sustainable fishery. Production of biological fresh mussels from Conero Marine Reserve for San Benedetto srl

F. Responsible for organic aquaculture and sustainable fishery certification systems of “Suolo e Salute” a leading international biological certification body in Italy and M & E of the aquaculture biological standard

G. Collaboration in the aquaculture and fishery areas for the fundraising and lobbying activities with Eurodialogue in Bruxelles

H. Worked with the highly specialized sellers “Aquamarine Biofauna”, and Aquatrade to sell aquaculture equipment, cages, and hatchery feed

I. Activities in synergy with Buhler International for the project and marketing of aqua-feed mill and aqua-feed equipment

M. Activities in synergy with Pro-Logic Srl for the aquaculture, feed mill, and fish processing machinery for the processing industry.

o. Hands-on and practical experiences in the artisanal fishery and aquaculture sector (pond management and related software) and work with the field operator to manage aquaculture, fishery operations also in side the MPAs

p. Work in the artisanal fish feed mill and feed mill consultancies

q. Environmental responsible of Encenada Beach in Batangas Philippines

Participation in meetings and seminars

- Verona Aquaculture 1990,1992, 1996

- I.C.L.A.R.A.M./G.T.Z./Un. of Malawi meeting at Zomba 1991   
 (Malawi), Presented paper on Energy and aquaculture

- Bordeaux Aquaculture 1992 and 1994 (France)

- World aquaculture Society meeting at Orlando 1992

- Aqua-Nor 1995 (Norway)

- Conferenza sulla Cooperazione Internazionale allo sviluppo

rurale 1996 Bologna - Italy   
- Technofrog ’97, Santos 1997, Brazil   
- Eastfish conference, Budapest 1997, Hungary

- GIS in aquaculture, Bangkok 1997, Thailand   
- Delta chiama delta conference, Comacchio (Italy), 1998

- Fish chain, Kavala (Greece), 2000

- Bremen Fishery, 2000 and 2002

- WAS meeting, Bahia, Brazil 2003

- EIMA 2000\1\2\3\4\8 Bologna, Italy

- Regional Forum on West Africa Coastal and Marine Zone, Guinea  
 Bissau, Bissau 2009

- Biofach 2010

- Coral Triangle Initative 2010

- Marca 2011

- Expopesca Peru 2008, 2011

- AquaFeed, San Jose Costa Rica 2012  
- Seafood Expo 2017 – Bruxelles  
- Seafood Barcellona - 2024

- Cesenatico – La Pesca Sostenible diventa realtà – CAAB 2024

- Small scale Fishery Summit – Tanzania 2024

Some short term consultancy

Date and length: 2024, 20 days, Call for Proposal for Blue Economy

Location: Tanzania – Daar es Salaam, Zanzibar, Mafia

Client: European Union office in Daar es Salaam

Event: Writing the Call for Proposal for Strengthening INTPA’s capacities to integrate Blue Economy in relevant programs and policies. Preparation of project activities for governance, landing site, marine pond management, marine aquaculture and coastal agriculture with details for the international bid. Visit to the main landing sited and fishery Ministry in Zanzibar and Tanzania.

Date and length: 2023-2024,3 mission 3 months and online, National Aquaculture and Fishery Company (NAFC) and National Food Safety Authority (NFSA)Location: Egypt, Port Said

Client: Italian Embassy – Italian Cooperation and TAIB USAID project

Event: A) Assessment of the large aquaculture and fishery NAFC to propose the production of cheap feed and the revamping of their structures in land (5.000 Ha of ponds) and processing activities and of the 100 offshore cage marine farms. 2.000 pond (shrimp, tilapia, sea bass and bream) direct management proposal  
B) Assessment of the no conformities of the National Food Safety Authority and processing companies of the Egyptian fishery food safety system. Training and on-the-job training of the challenges, and proposal for the mitigation measures to be accredited to the EU countries export. Accreditation was provided by the EU Fishery Veterinary Officers.

Date and length: 2023, 3 months and online 2024, FAO TCP SGB 3901 for FAO

Location: Guinea Bissau – Bissau, Buba and all the coastline

Client: FAO

Event: Development of the aquaculture area of FAO TCP in the inland and coastal part (mangrove area) and sea of Guinea Bissau. Practical training of all available fish farmers in Guinea Bissau with the Training Concept principles for seeds and feed. Farm and pond management practical application in the field. Planning for a larger aquaculture project with additional training. Selection of best aquaculture areas at sea and at land sites for future development of fish farms in ponds and cages. Organisation of feasibility studies of a dozen of fish farms in GW.

Date and length: 2022/2023/2024, 24 months, PESCA mission for EU

Location: Uganda - Entebbe

Client: Date and length: 2021/2022, 12 months,

Event: Team Leader of PESCA project that includes the construction of two Aquaparks and five lots contracts about feed, pond management, genetics, GIS and aquaculture electronic platform for the development of the aquaculture value chain.

Date and length: 2023, 1 months, INIPO

Location: Guinea Bissau - Bissau

Client: INIPO Ministry of fishery and maritime economy

Event: Development of the material to accredit the GB INIPO (GW Competent Authority) to export fishery products to the EU member states.

Date and length: 2023 and 2024, 4 months,

Location: Egypt

Client: TAIB USAID project and NFSA (National Food Safety   
 Authorities)

Event: Development of the procedures to be accredited to export fishery products to the EU member states and the visits to the proposed fishery processing factories for the assessment of their food safety nonconformities. Fishery market rules and regulation.

3  
Date and length: 2022, 3 months

Location: Jamaica

Client: Ministry of Agriculture, Fishery and Tourism  
 sponsored by the WB project, PCCR (Promoting  
 Community-based Climate Resilience)

Event: Assessment of the aquaculture and feed production, develop a strategy and action plan for the feed aquaculture production in Jamaica. Practical sustainable feed production with local by-products. Feed mill project provided. Use of available local by-products and their industrial standardisation. Ecological diets produced with local by-products were proposed and tested with circular economy principles with specific pond management system.

Date and length: 2021/2022, 5 months, Frog farming responsible

Location: Cambodia

Client: Ministry of Fishery, AFD (French Development   
 Agency), CAPFISH AQUA project

Event: Assessment of the FARDeC (Freshwater Aquaculture Research Centre), development of the frog farming hatchery feasibility study, frog farming reproduction protocol for the national breeding centre, and practical training on the above. Preparation of the strategic plan and action plan for the frog farming and fishery in Cambodia. Proposal of pilot frog project following the EU (PRAG) and CAPFISH Aqua (MAF) rules and regulations. Frog feed mill organisation and three trining session on frog farming. Frog tank management in the field with the farmers.

Date and length: 2021, 1 month, aquaculture and fishery value   
 chain studies coordinator

Location: Turkey and remote

Client: EU sponsor and ANKE ltd

Event: Trout value chain and anchovy value chain study,   
 training of the stakeholders, future strategic  
 activities for the trout farming and fishery   
 sector. Fish meal processing plant project.

Date and length: 2021, 1 month, marine aquaculture specialist

Location: Egypt (Alexandria, Cairo, Port Said, Fanara)

Client: AFD – French Development Agency

Event: SASME project assessment and evaluation for the   
 marine aquaculture Component 3b following the EU   
 PRAG rules. Assessment of the hatchery and   
 fishery market project in Alexandria and Cairo.

Date and length: 2020, 2021, and 2022, 4 months, Team Leader

Location: Somaliland

Client: Somaliland Development Fund 2

Event: Rapid Fisheries Sector Assessment(RFSA)for   
 Sanaag region. Writing of Sanaag region fishery  
 strategic planning for the fishery value chain.   
 feasibility study and project proposal. List of   
 Selection of equipment for procurement with   
 indicative prices and origin. The project   
 respected the SFD internal management and   
 financial rules. Procurement plan for the project   
 fishery and processing equipment.

Date and length: 1 month, ongoing Team Leader EU

Location: Georgia, online

Client: Online

Event: Aquaculture food and feed safety training   
 according to the EU aquaculture food safety   
 package.

Date and length: 2018/19/20/21, 20 months, Fishery/aquaculture   
 value chain Team Leader

Location: Angola

Client: EU and Ministry of the fishery, Ministry of

The commerce of Angola, Association of   
 Entrepreneurs, PRODESI Project

Event: Rapid Fisheries Sector Assessment (RFSA),  
 aquaculture/fishery/salt production strategic   
 planning and action plan for PRODESI. Design for   
 some project proposals and roadmap for   
 the increase of aquaculture, artisanal and   
 industrial fishery, fishery processing, and salt   
 production sector diversification and value

chain. Evaluation of industrial aquaculture  
 and aquaculture feed mill investment of the   
 country for PRODESI financing according with   
 Angola government financial system.

Date and length: 2019/2020, 10 months,

Location: Ethiopia Lake Tana

Client: UNIDO

Event: UNIDO project to develop the aquaculture value chain: aquaculture, fish feed industry, aquaculture eco-tourism (sustainable MPA for Lake Tana) organisation , net making and repairing, and aquaculture processing/marketing on Lake Tana Basin. Training of trainers and training of 220 trainees. Practical field training for aquaculture for the trainees. The organization of small-scale financial support for the fish farmer and fish feed mill of the Lake Tana region. Aquaculture, fishery, and processing value chain strategic plan for Lake Tana basin. Special practical work on the production of water hyacinth fish feed and direct pond management..

Date and length: 2019/2020, 11 months,

Location: Mozambique

Client: EU financing institution TRADE COM program,  
 Pescares and HCL, Mr. Nick Craze

Event: TL of 4 consultants to develop the fishery, aquaculture food safety strategic planning for Mozambique. Development of the fishery and aquaculture food safety guidelines, production of 7 technical manuals particularly directed to aquaculture and aquaculture feed production, ice production, food safety for processors, artisanal fishery, and artisanal fish farmers in Mozambique. Practical training on the above. Fish and fish feed marketing studies and guidelines and real production at a small scale for the development of the fishery and aquaculture value chain on Mozambique inland and marine production.

Date and length: 2018, 3 months

Location: Tanzania, Kipili (Tanganika region), Rufku region

Client: AGC 98 consulting firm, Dr. Claudio Serangeli

Event: Feasibility study for an integrated fish farm   
 for Tanganika Lake region, including hatchery-  
 nursery-feed mill-processing and trading of the

produced fish (Tilapia and catfishes. Strategic  
 planning and action plan for the activities of   
 the Benedictine sanctuary influenced areas.

Date and length: 2018, 1 month

Location: Peru

Client: PNIPA, World Bank

Event: Evaluation of 10 aquaculture and fishery project   
 for private financing with the PNIPA revolving   
 fund.5 projects were on fish feed production with   
 local components.

Date and length: 2018, 5 months, Team Leader

Location: Grenada and the Dominican Republic

Client: GEF, IGFA, FAO, and Conservation International

Event: Study on the billfish’s mercury content with   
 field sampling and interviews in Grenada and   
 The Dominican Republic. Scientifically study on   
 mercury impact on the local billfishes consumers   
 populatio1n. Billfishes Marine Protected Areas   
 assessment and management plan. Training of local   
 collaborators for the sampling and fishery   
 quality system and use of fishery by-products for   
 fish feed. The above was for game fish and  
 exports. Suggestions for the fishery strategic  
 planning for billfish conservation for IGFA   
 (International Fish Farming Association.

Date and length: 2017/2018, 5 months, Team Leader

Location: Angola, inland and coastal fishery

Client: EU and Ministry of the fishery, Ministry of   
 the commerce of Angola, Association of   
 Entrepreneurs

Event: "Estudo de Mercado sobre os Productos da Pesca na   
 República de Angola e o seu potencial   
 exportador”, Team Leader in Rapid Fisheries   
 Sector Assessment (RFSA) and design for some   
 project proposals and roadmap for   
 the increase of artisanal and industrial fishery   
 sector diversification and value chain analysis.  
 Detail on fish flow production for the national   
 fish feed production for national, regional and   
 international markets. Strategic planning for the   
 fishery and aquaculture value chain for Angola   
 presented to the Minister of commerce.

Date and length: 2017-2018, 4 months

Location: Turkmenistan

Client: EU and Turkmenistan Association of Entrepreneurs   
 and Industrialist

Event: 3 short-term consultancies for SARD 3 project, workshop, and training for aquaculture engineering, fish reproduction, and fish feed production. Catfish practical artificial reproduction for Byat fish farm hatchery. Farm water and feed analysis, practical fieldwork on feed production. Proposal for strategic planning for Turkmenistan aquaculture activities.

Date and length: 2017, 3 months

Location: Jamaica, visit all country

Client: GEF, World Bank and Fishery Division of Ministry  
 of Agriculture and Fishery. PCCR (Promoting  
 Community-based Climate Resilience)

Event: Rapid Fisheries Sector Assessment (RFSA) and   
 design for the 5 USD million project, Livelihoods   
 diversification and value chain   
 specialist promoting community-based climate   
 resilience in the fishery sector project Pilot   
 Program for Climate Resilience (PPCR). All the   
 fishery/aquaculture production chain was included   
 for the small-scale sector including the marine   
 and freshwater cage sector Invertebrate fishery   
 survey.A plan for the migratory fish was included  
 for the heavy metal control particularly for   
 methylmercury.  
 Monitoring & Evaluation system designed for the   
 fa future project, strategic planning and action  
 plan for the fishery and aquaculture value chain   
 PCCR project. MPAs sustainable system was   
 planned.

Date and length: 2016, 3 months  
 Location: Uganda and Namibia, visit all country  
 Client: EU Delegation donor, ARSO and UNECE partners and   
 all the fishery value chain as beneficiaries.

Event: Team Leader of ACP EU TBT Programme – 090-16,   
 Training for evaluation for Regulatory   
 authorities, Business and   
 communities of the ARSO Members from EAC and SADC   
 on Risk Management in Regulatory Frameworks:   
 Towards a Better Management of Risks. Fast  
 fishery survey and preparation of Participatory   
 Fishery action plan for Namibia e Uganda. The   
 aquaculture/fishery production and processing   
 the sector was deeply studied. Monitoring &   
 Evaluation system designed for the future   
 project. Freshwater cage systems were evaluated   
 for lake Victoria including a sanitary system   
 for heavy metal.

Date and length: 2016, 4 months  
 Location: Cambodia, visit all country  
 Client: EU Delegation donor, AFD (French Development   
 Agency) executing agency,  
 beneficiary MAFF and Fishery Administration

Event: Team Leader of the study: Feasibility study of   
 CAPFish-Aqua program for 9 results. Result 6   
 was on Fishery/aquaculture/processing food safety   
 Competent private sector and Authority   
 organization. Activities for 9 CAPFish results   
 prepared and discussed with all stakeholders: farm inputs (seed, feed, equipment, cages for fresh and marine water), food safety, fishery product processing, governance, feed security, governance, and knowledge exchange. Detailed studies were done in the 6 CAPFish project provinces about the fishery chain including the processing smalls scale sector. The training and credit system was studied in detail. The detailed study was for the Cambodian micro and SME enterprises to have a clear picture of the situation with several field visits. Monitoring & Evaluation system designed for the future project. 30 specific studies were done for different fishery & aquaculture activities for the fast appraisal. Finally, an aquaculture strategic plan was designed for the CAPFish Aqua project.

Date and length: 2015-2016, 10 months  
 Location: Algeria, visit all country  
 Client: EU Delegation donor, beneficiary Ministry of   
 Agriculture and Fishery

Event: resident responsible for the training, food safety, and evaluation for the marine and freshwater aquaculture and fishery value chain. The undersigned planned and trained projects (three projects for a value of 3,8 million Euro) for the marine and freshwater aquaculture grow out and hatchery. Fish feed mill training courses were planned for fishery food safety. The undersigned prepared proposals for the practical management of the Algeria aquaculture development, particularly for the hatchery, marine, and freshwater cage and fish processing, food safety, fishery market development, feed sector, and artisanal fishery. Desert aquaculture was one of the interesting projects. Two tenders for the Training and Fishery Sanitary systems were prepared and provided to the interested companies. Monitoring & Evaluation system designed for the future project as strategic planning and action plan for the future Algerian fishery and aquaculture activities. The project planning and tender preparation followed the EU PRAG rules. Training for pond and cage management practical work with the farmer.

Date and length: 2015, 5 months  
 Location: Timor Leste, Dili  
 Client: EU Delegation, beneficiary Ministry of   
 Agriculture and Fishery

Event: Donor partner coordination and Liaison officer   
 and team leader for the   
 international cooperation in the aquaculture   
agriculture and fishery in Timor Leste. Organization of periodical meeting between donors and Timor Leste Agriculture officer to develop the cooperation, and planning for all new freshwater and marine hatchery and cage system for Timor Leste. Special aquaculture feed working groups were organized, and regional hatchery and small-scale feed mill projects were organized. Small-scale fishery processing plan developed for NGO projects. Monitoring & Evaluation system designed for the 100 USD million projects as its strategic planning for aquaculture and fishery value chain for the future 4 years with the collaboration of all stakeholders.

Date and length: 2014/16, 12 months, first phase completed  
 Location: Timor Leste, Dili  
 Client: CARDNO Agrisystem, AUS Cooperation

Event: Team leader, study for a large integrated conglomerate for feed and aquaculture food chain from producers to consumers for vegetable and animal production. The undersigned prepared a financial and technical feasibility study for the integrated vegetable production (soja, corn, sorghum, rice) and animal/fish production. The undersigned produced a project for a feed mill for growing out and hatchery fish feed, for the Timor Leste market. The project included diet formulation for fish (tilapia and grouper), crustacean shrimp, crab, and other aquatic animals. The project included constructing some aquaculture tilapia and crustacean farms and a feed mill. The machinery to produce aquaculture feed was detailed and planned. Feed mill technology, human resources, logistics, costs, and management were carefully planned. A dozen od specialized aqua feed diets were performed and tested on a little scale.  
Organization of the import of aquafeed from the Philippines to start an aqua feed business in Timor Leste.

Date and length: 2014 ongoing, 10 months ongoing  
 Location: Nigeria, Lagos - Ibadan  
 Client: Honeywell LTD – Lagos Nigeria,   
 *(*[www.honeywellflour.com)and](http://www.honeywellflour.com)and) Buhler International

Event: team leader, collaboration with Honeywell as feed   
 specialist for the construction of a large feed   
 mill for fish, shrimp, and chicken feed. Proposal   
 preparation,   
 design and practical application for an   
 aquaculture test side for the new formulation.   
 Preparation of an   
 aquaculture feed mill industrial feasibility study   
 including the engineering, cost of production,  
 type of inputs, source of inputs, production   
 process setup, packaging, distribution, medium   
 term demand forecasting, human resources need.  
 Several diets were prepared and will be tested in   
 the new center. Pond management proposal and   
 Studies were done together with  
 the Ibadan University and its aquaculture feed and   
 feeding center. Monitoring/Evaluation of feed quality   
 system designed for the future project.

Date and length: 2013-2014, 10 months  
 Location: Turkey, Ankara, and different provinces  
 Client: EU  
 Event: Responsible for preparation of IPARD 2015-2022   
 plan for the aquaculture sector including a   
 Turkey aquaculture   
 complete survey and future 7 years plan. The   
 aquaculture   
 and connected hatchery and feed industries were   
 deeply analyzed in the prospect of their future   
 developments. Financial tools were provided to   
 the industry. The undersigned planned the   
 construction of some new feed mill and survey   
 with his team to several Turkey provinces for  
 food and feed safety.

Date and length: 2014 ongoing, 1 month  
 Location: Ghana  
 Client: CRIMGO project

Event: Training for food safety, aquafeed, hatchery and   
 illicit fishery (IUU).

Date and length: 2013, 2 months  
 Location: Bangla Desh   
 Client: Ministry of Agriculture and fishery

Event: Project title. Mid-term evaluation of Better Work and Standards Programme (BEST), EU sponsored through the UNIDO execution. Evaluation of BEST project component on aquaculture, Fishery Food Safety, EU program  
  
Date and length: 2013, 2 months  
 Location: Israel   
 Client: Ministry of Agriculture and fishery

Event: National strategic planning and twinning project   
 preparation for aquaculture production at   
 national level with harmonization to the EU food   
 and feed safety package. Planning for aquafeed   
 mill and hatchery.

Date and length: 2013 ongoing, 3 months  
 Location: Oman   
 Client: Different private companies

Event: tender preparation for aquaculture, cage, feed   
 mill, nutrition, and processing. Collaboration  
 in construction of fish farms.

Date and length: 2012/2013/2014 on going, 6 months  
 Location: Mozambique, Mauritania, Senegal, Guinea Bissau,   
 **Cambodia** and the Philippines.   
 Client: UNCTAD Geographical I Unit, Mr. Stefano Inama

Event: Team leader for the Geographical Indication   
 project to develop the EU harmonized legislation   
 and practically do the GI information for several   
 agriculture, aquaculture, zootechnics,   
 aquaculture feed and fishery products. The   
 undersigned did practical work on fish farming   
 with diets formulation with local products and   
 fishery processing. Cambodia’s large number of   
 processed fishery specialties were proposed for   
 GI as: sauces, smoked fish, dried fish.

Date and length: 2012, 4 months  
 Location: Medenine, Tunisie   
 Client: Agrotec, Italian cooperation

Event: Programme de renforcement des capacités de l’ODS (Office Développement du Sud) dans ses activités en faveur de PME du secteur peche et pisciulture also for cage farming. Fishery and aquaculture value chain strategic planning and Monitoring & Evaluation system designed for the ODS future projects.

Date and length: 2012, 2 months ongoing

Location: Kingston, Jamaica   
 Client: ACP Fish II, SOFRECO

Event: zoning/GIS, Land and water use aquaculture   
 and fishery planning and action plan for Jamaica

Date and length: 2012, 1 month, ongoing  
 Location: Maputo, Beira, Mozambique   
 Client: UNCTAD

Event: Geographical Origin indication dossier  
 preparation for Mozambican prawn, aquaculture,   
 fishery and processing Good Practices

Date and length: 2010/2011/2012  
 Location: Azerbaijan, Russia, Kazakhstan, Turkmenistan,   
 Iran   
 Client: CASPECO project (UNOPS, GEF)

Event: Caspian Migratory fish Spawning Ground assessment   
 particularly for sturgeon, monitoring   
 the methodological proposal, field activities for   
 assessment in all Caspian main rivers and Pilot   
 project proposals. Sturgeon hatchery and grow out   
 projects. Responsible for Spawning ground team  
 for 5 Caspian countries, sturgeon hatchery and   
 aquaculture project developing (re/stocking,   
 sturgeon hatchery and grow out)

Date and length: 2011/2012 (3 months)  
 Location: Haiti, Port Au Prince, Dominican Republic, St.   
 Ana

Client: Fondazione Rava and Nostro Pequino Hermano ONGs

Event: Tilapia appropriate farming system for the need   
 of 20.000 displaced people, study marine   
 hatchery.

Date and length: 2011/2012 (3 months,)  
 Location: Costa Rica, San Jose / Puntarenas

Client: SENASA Costa Rica, ECE consultant / EU funds

Event: Project to develop the aquaculture and fishery   
 traceability improving the value chain of the   
 Costa Rica fishery/aquaculture products. Contact   
 and business development with all national   
 aquaculture activities for shrimp, trout and   
 tilapia to develop the aquaculture value chain   
 with the new electronic traceability system for   
 an innovative Public-Private Partnership to add   
 value to the Costa Rica fishery products.   
 Monitoring & Evaluation system designed for the   
 fishery product Costa Rican traceability system.

Date and length: 2011/2012 (6 months)  
 Location: Peru, Tumbes

Client: Korall ltd, Ukraina

Event: Project for intensive aquaculture integrated   
 shrimp production, processing, and marketing in   
 Tumbes for shrimp value chain development.

Date and length: 2011 (3 months)  
 Location: Mozambique, Gorongosa, and Beira

Client: ACP Fish II project, Agriconsulting consortium   
 executing agency Harawelle Int.

Event: Aquaculture production and marketing for a   
 Mozambique region for Tilapia and crustacean.   
 Practical training in cages and ponds.

Date and length: 2010 (6 months)  
 Location: Philippines, Manila-based office and 50 MPAs  
 (Marine Protected Areas)

Client: ADB, Agriconsulting consortium executing agency

Event: Integrated Coastal Resources Management Project,  
 Biodiversity specialist (policy, eco-labeling,   
 training, organic feed, tilapia, cage farming and   
 shrimp organic aquaculture procedures,   
 sustainable fishery, value chain.)  
 First sale fishery market projects to harmonize   
 with the EU food safety package for some Visayas   
 ports. Strategic sustainable aquaculture plan for   
 the MPA

Date and length: 2010/2011/2012, 3 months  
 Location: Peru twice, Spain twice, and Denmark twice

Client: Better Training for Safer Food (BSFT) EU,   
 executing agencies AENOR, AINA, SAETS, and AESA  
 Event: Training for EU food safety package:   
 aquaculture, fishery business operator, fish   
 meal/oil production, aqua/feed production,   
 fish/crustacean processing and fishery markets   
 rules/regulation and technologies.

Date and length: 2010/2011  
 Location: Manila, Davao Philippines, and Vietnam

Client: Rudy project, consortia

Event: Aquaculture fish farming projects: cage for   
 grouper and milkfish, shrimp, including   
 marketing.

Date and length: 2009, 1 month   
 Location: Montenegro

Client: DAAS / EU

Event: Fishery/mariculture chain project formulation   
 for the EU EPA program. Include fishery markets   
 and food safety package.

Date and length: 2009,1 month (ongoing)  
 Location: San Salvador.

Client: Eurolatina / Alveo scary, Fishery Authority

Event: Project formulation, evaluation, and information   
 tour for the application of Good practices in the   
 fishery & aquaculture value chain sector. Project   
 developed for fishery market harmonization.  
 Project formulation, evaluation, and information   
 tour for the application of Good practices in the   
 mariculture sector.

Date and length: 2009 and 2010,14 months (3 missions)   
 Location: Guinea Bissau

Client: CIPA, Ministry of Fishery (EU SFP program)

Event: Evaluation of Competent Authority Training and   
 organization for Guinea Bissau accreditation to   
 export fish in the EU. Project developed for   
 artisanal fishery, fishery markets, aquaculture   
 and other Competent Authority needs.

Date and length: 2008,2 months   
 Location: Eritrea

Client: Harawelle LTD, SFP-ACP project (EU sponsored)  
 Event: Fishery Business Operator Training for Eritrea,   
 freshwater/marine aquaculture feasibility study

Date and length: 2009,1 month   
 Location: Argentina

Client: Agriconsulting  
 Event: Project for SENASA mariculture laboratories   
 training and extension.

Date and length: 2008/9, 3 months  
 Location: Nicaragua

Client: SOGES, PAICEPAN Programme (EU sponsored)  
 Event: G.A.P. for the Nicaragua mariculture Federation   
 of shrimp farmers Cooperative, aquafeed, cae   
 farming, shrimp   
 organic farming. Two farm experimental management

Date and length: 2008, 2 months  
 Location: Yemen

Client: DAAS Danish Agriculture Association Service (EU   
 sponsored)  
 Event: Preparation for a tender dossier for several   
 fishery markets (Aden, Al Mukalla, etc) and BIP   
 according   
 with EU rules and regulations. The artisanal   
 fishery Cooperative will manage the market a   
 special training was organized. Evaluation of   
 previous aquaculture projects in the sector.

Date and length: 2008, 1 month, ongoing  
 Location: Thailand, Philippines, Indonesia, Vietnam

Client: San Benedetto srl, Nero di fumo srl, Eurobroker  
 Srl Bologna and Genoa - Italy  
 Event: Fishery quality inspection and documentation   
 control for products of the artisanal fishery   
 (tuna,   
 swordfish, shrimp, bivalve mollusk) and   
 aquaculture for export. Aquaculture Value   
 chain activities to create appropriate fishery   
 products for EU markets. Visit the main   
 aquaculture and processing industries.

Date and length: 2008, 2 months, ongoing  
 Location: Yemen, JJ Lock, and associate company

Client: Private investor  
 Event: Project large integrated shrimp project for   
 50 million USD investment.

Date and length: 2007, 2 months  
 Location: Peru. Main fishery ports

Client: Hayduck SA  
 Event: Evaluation of the company strategy for

Mariculture development including crustacean   
 farming, several aquacultures, industrial  
 projects proposed

Date and length: 2007, 1 month   
 Location: Guinea Bissau

Client: Agriconsulting SA (EU sponsored)  
 Event: Preparation for a strategy to organize the GB   
 Competent Authority to be harmonized with EU   
 fishery sanitary rule and regulation to export   
 fishery products to EU countries. Fishery market   
 project.

Date and length: 2006, 1 month   
 Location: Tanzania and Kenya

Client: ICE (Istituto Commercio Estero) Rome, Italy  
 Event: Aquaculture and fishery business matchmaking for   
 Italian and African enterprises; a collection of   
 statistical data on Lake Victoria for Nile Perch   
 export. Projects for aquaculture, food security   
 and poverty alleviation developed for artisanal   
 fishermen association.

Date and length: 2006, 7 months   
 Location: Turkey

Client: Agrotec EU  
 Event: Installation of new MARA office and connection   
 with

all the Turkish fishery representatives.

Promotion and training for EU fishery\aquaculture  
 policy (acquis communities); developing a new  
 strategies for MARA (Ministry of Agriculture and   
 Rural Affair) to plan, organize and manage the   
 Turkish fishery market system with data   
 collection on value and quantities at national   
 level. Guidelines manual provided. Training  
 to harmonize MARA with the new EU fishery safety   
 package system. Aquaculture and fishery Food   
 Safety package training for the CA and artisanal  
 fishery sector issues included. Fishery markets   
 construction and management guidelines, projects   
 for 5 Turkish fish markets. Some aquaculture   
 projects for the aquaculture private sector in   
 large cages.

Date and length: 2005, 1 month   
 Location: Vietnam, Mekong Delta

Client: Mekong Economics / Hanoi, DANIDA  
 Event: Impact assessments and evaluation on SPSF I   
 project and sub-component (SUMA; SUFA, SEAQIP,   
 SIRED) for the artisanal fishery, fish farming   
 Visit several project actions and   
 collection of data (PRRA techniques) on   
 fishery\fish farming production and market   
 value. Particular attention was given to   
 pangasius, shrimp, bivalve mollusk production   
 the system, cage farming, and integrated animal cum   
 fish farming system.

Date and length: 2003\2004, 5 months (ongoing)  
 Location: Vietnam, Ho Chi Min City, Ca Mau, and other areas

of Mekong Delta

Client: Eurobrokers srl and San Benedetto srl, Italy  
 Event: Installation of new office recruitment of local

experts and inscription to the local Chamber of

Commerce. Buyer of fishery and   
 aquaculture products for Eurobrokers trade.   
 Large experience in the Mekong delta   
 aquaculture markets particularly for pangasius,   
 shrimp, clams, crab, tilapia. Consultancy for   
 value chain and fish quality for local and   
 international seafood companies.

Date and length: 2004, one month   
 Location: Namibia, South Africa

Client: ICE\CDI EU, AGC98 Srl  
 Event: Evaluation and advice on fish quality for   
 marketing for fishery\aquaculture products for   
 Italian markets. Enphasis on export of bivalve   
 mollusk in EU states  
 Collaboration with the South African Bureau of   
 Standard (SABS) and collection of fishery   
 statistic for export porpoises. Collaboration

with the Ministry of Fishery for diplomatic

reason together with the Italian Embassy.

Date and length: 2004, 1 month   
 Location: Lebanon, Hermel, and Beirut

Client: ASTER, MEDA EU  
 Event: Advice on production, processing, and marketing of  
 trout industry in the Hermel region. Feasibility   
 study for a trout processing plant and a trout   
 feed plant. Working

together with Jaal al Binha local NGO

representing Hezbollah parties. Diplomacy works

together with the EU and Italian Embassy.

Date and length: 2004, 1 month   
 Location: Kosovo, Montenegro, Albania

Client: Sea Service, Ancona, Italy  
 Event: Fishery and aquaculture marketing research

feasibility study

Date and length: 2004, 1 month   
 Location: Tanzania, Kosovo

Client: Industrial marketing   
 Event: Fishery processing machinery testing and training

Date and length: 2004, 1 month   
 Location: Sierra Leone, Bo and Bonthe Districts

Client: COOPI NGO, FAO   
 Event: Food security call for fishery and aquaculture  
 project, artisanal fishery project, study for TCP

on oyster culture, processing, and marketing.   
 Collection of fishery statistics in the coastal   
 communities.

Date and length: 2001 \ 2004   
 Location: Khala Lampur, Malaysia

Client: Inventagri Ltd   
 Event: Management of investment office in the   
 agriculture\aquaculture and fishery area for   
 private agencies and investors. 10 prepared   
 project in the aquaculture sector.

Date and length: 2003, one month   
 Location: Guyana, Georgetown, and Shell Beach

Client: Guyana Marine Turtle Conservation Society

Event: Integrated coastal project for protected areas,  
 preparatory sustainable stock assessment study;   
 rapid fishery appraisal techniques to know the   
 fishery production of the area. Aquaculture   
 project for local needs.

Date and length: 2003, 1 month   
 Location: Guyana, Georgetown

Client: EU Strengthening Fishery products Health   
 Conditions in ACP\OCT countries

Event: Guyana Competent Authority and establishment   
 Quality manager training on the new Guyana   
 fishery legislation. Implementation of Best   
 Practices and HACCP quality system for new   
 aquaculture farms.

Date and length: 2003, 1 month  
 Location: Malaysia

Client: Association of fish freezing industries and  
 Malaysian CA

Event: training to solve the Vibrio paraemoliticus  
 presence in frozen shrimp imported to Italy.   
 Study on Kuala Gula fishery/aquaculture  
 production and   
 processing communities; a collection of   
 fishery\aquaculture productive data.

Date and length: 2003, 1 month   
 Location: Bali, Indonesia

Client: Sea Service srl, Ancona Italy

Event: swordfish and aquaculture product quality control   
 (HACCP and GLP) at Balinusa factory and marketing   
 for Italian market

Date and length: 2003, 1 month   
 Location: Thailand, Pattami

Client: Oceanfish

Event: ACCP organization to export shrimp in the EU

Date and length: 2003, 20 days  
 Location: Italy

Client: Sfax region fishery authorities

Event: Field visit to Tuscany fishery processing plant,   
 aquaculture for training to present EU   
 legislation and requirements to export fish and   
 crustaceans.

Date and length: 2002, 1 month   
 Location: Macedonia

Client: B e B, Milan

Event: Tender for GIS project (hardware and software)  
 for Macedonian policy manager.

Date and length: 2002, 2 months   
 Location: Italy and Eritrea

Client: B e B, Milan, Saidna Eritrea (Ref. Mr. A.   
 Nebratu)

Event: Fishery tender for the development of Eritrean   
 fishery aquaculture policy and three fishery   
 ports, fish   
 processing factories and annexed facilities in   
 Southern Eritrea. Including Statistics and  
 quality systems for export.

Date and length: 2002, one month   
 Location: Malaysia, Kuala Lumpur

Client: Shapadou International Corporation

Event: Integrated Fishery Project: fishery, aquaculture   
 and processing. The organization of aquaculture  
 farms   
 (Machrobrachium sp, Pearl oyster, Tilapia,   
 Pangasius sp) and cage farming. HACCP and GLP   
 practice to   
 export in the EU. Study on stock assessment in   
 the   
 Malacca area to supply the fishery factories   
 need.

Date and length: 2002, 1 month   
 Location: Denmark

Client: Ole Brag group of fish processing companies

Event: Fish quality HACCP consultation on Listeria  
 monocitogens in salmon.

Date and length: 2002, 1 month   
 Location: Port Moresby, Papua New Guinea

Client: Agristudio, Florence

Event: Mission to finalize the methodology for EU   
 Fishery Integrated Coastal Management Project.   
 The project studied a sustainable   
 aquaculture\fishery system, Total Allowable   
 Catch and fishery statistics.

Date and length: 2001, one month   
 Location: Tunis, Sfax, Gabes- Tunisia

Client: ASTER, EU, MEDA project

Event: quality system (HACCP, GLP) for processing   
 industries, aquaculture, and artisanal fishery

Date and length: 2001, 1 month   
 Location: Tartus, Syria

Client: ASTER, EU, MEDA project

Event: feasibility study for shrimp integrated farming   
 system

Date and length: 2000, 2 months   
 Location: Montecristi, Dominican Republic

Client: CDI EU and Cultura Mar Caribe executor Alveo   
 scary

Event: feasibility study for an Industrial integrated  
 shrimp farm, shrimp processing quality system  
 (HACCP, GLP) environmental impact assessment of   
 the shrimp farm. Swamp area management around the   
 the farm was studied, and farm assessment of the   
 the area was studied.   
  
Date and length: 2000, 1 month   
 Location: Vlore, Albania

Client: PASARP (UNOPS)

Event: Integrated coastal management study of Vlore   
 province including lagoon areas and aquaculture.   
 Lagoon, marine, and freshwater fishery statistics   
 developed with PRRA techniques.  
  
Date and length: 2000, 1 month   
 Location: Croatia, Zara, Split, and Dubrovnik

Client: Manin srl, Genova Italy

Event: marketing study for aquaculture and fishery   
 investment

Date and length: 1998, 1 month   
 Location: Morocco, Al Massira dam, and Oued Lao

Client: CEFA NGO, Bologna Italy

Event: coastal and inland rural development and  
 fishery\aquaculture projects with particular   
 detail on the Lagoons area of the North coast

Date and length: 1998, 3 months   
 Location: Djibouti, Somalia, Uganda, Yemen, and Kenya

Client: COOPI, (EU sponsored)

Event: Integrated coastal management project with detail  
 on the mangrove area of the coast, fishery   
 product marketing study, shrimp aquaculture   
 development. Collection of data on the regional   
 fishery   
 markets on quantities, prices, fishery products   
 network and production cost of fish protein unit   
 compared with other protein sources.   
  
Date and length: 1998, 1 month   
 Location: Mexico, Merida, Italy

Client: TURISMA, Castiglion della Pescaia, Italy

Event: shrimp and frog farming consultancy

Date and length: 1998, 1 month   
 Location: Albania

Client: KAP, Kavaja

Event: shrimp, eel, and frog farming and processing   
 consultancy (HACCP system), Kavaja rehabilitation   
 lagoon project evaluation

Date and length: 1997, 1 month   
 Location: Djibouti

Client: Djibouti entrepreneurs

Event: a shrimp farm project was studied to produce   
 shrimp for Djibouti market; Environmental Impact   
 Assessment of the farm  
  
Date and length: 1997, 2 months (in two missions)   
 Location: Huè and Hanoi

Client: Emilia Romagna Regional Government and fish   
 equipment producers

Event: Italian credit on fish production, processing and  
 marketing with Italian bi-lateral cooperation.   
 The project is studied in the three central   
 provinces the poorest and most isolated of the   
 country. An integrated coastal management study   
 were done to develop the fishery chain (fishery,   
 aquaculture, processing, and marketing) were in   
 the project proposal. HACCP and GLP standards   
 were included in the project. Huè, largest   
 Vietnam lagoon was assessed for sustainable   
 productive porpoises; cage farming; Rapid   
 Fishery & Aquaculture   
 The appraisal was undertaken to understand the   
 fishery marketing in the area included fishery   
 products prices and quantities.   
  
Date and length: 1997, 10 days   
 Location: Thailand

Client: UE

Event: GIS and integrated coastal management conference,

Date and Length: 1996, 25 days

Location: Thailand, Bangkok

Client: Citrix, USA

Event: Consultancy for Citrix with the application of a

The new line of natural disinfectants and feed

acidifiers for aquaculture. The Charoen Pokphand

and his sister Advance Pharma, leading producing

mill companies of shrimp feed were contacted.  
 Many problems concerning processing and product

utilization in shrimp farming was discussed.

Date and Length: 1996, 15 days

Location: Hong-Kong

Client: Alveo Cooperative Society

Event: Study of markets for live fish and examination of

Citrix natural products to be imported in Honk-

Kong and China. Italian aquaculture equipment

was advertised.

Date and Length: 1996, 30 days

Location: Philippines, Manila, Cebu’

Client: Mr. Aznar

Event: Mr. Aznar Director of a diversified conglomerate

owned by the Aznar family, wanted to improve his

aquaculture marine hatchery and cage farm.

The advice was given on milkfish (Chanos Chanos)

and grouper (Epinephelus sp) hatchery and related

species in the field. The main problems concerned

the water quality of the hatchery and the feed

quality of the cages.

Date and Length: 1996, 45 days

Location: Laos, Vientiane and Louang-Namtha

Client: Franklin Advisory Service (EU)

Event: Evaluation and organization of a strategy to

develop aquaculture, fishery and animal cum fish

production in the Louang-Namtha integrated rural

project. Marketing and processing aspects were

also evaluated for the local market of to an of an understanding

the prices and quantities dynamic. Participatory

Rapid Rural Appraisal techniques were utilized too

improve the project data collection. A side study

was requested on the South Laos Mekong areas.

Date and Length: 1996, 30 days

Location: Vietnam: Hanoi, Ho-Chi-Min City, Phou Quoc Island, Van Trim (Mekong Delta)

Client: Alveo Coop Society and Sinerga (NGO)

Event: Local and International NGOs were contacted to

frame development projects in North and South

Vietnam. Aquaculture and fishery projects were

studied for Phou Quoc Island and the Mekong Delta.

Date and Length: 1996, 20 days

Location: USA, Alpha Georgia

Client: Ken Hatchery

Event: Ken Hatchery's plans to develop a new industrial

frog farm, the first in the USA, were analyzed. A

closed-cycle frog farm with hatchery, grow out

and processing were realized the according to the   
 USA standards.

Date and Length: 1995, 40 days

Location: Avana, Cuba

Client: VGC (NGO)

Event: The consultant contacted local authorities,

International and National NGOs, and the EU food

security program to prepare projects in

correlated areas: aquaculture, artisanal fishery

and zootechnics. The scarce food availability in

Cuba stopped almost completely the animal

production, thus an integration between animal

production and fish filter-feeding species was

studied. In Cuba animal cum fish farming system

similar to the Chinese system, is already

present. Now there is the possibility of small

Cuban producers to sell on a free market apart

of their production.

Date and Length: 1995, 30 days

Location: Mozambique

Client: Nuova Frontiera

Event: Involvement in the identification of a marine

environmental project in the Maputo area. Four different locations were chosen and visited. Rapid Rural Appraisal techniques were utilized to understand local social dynamics. The different identified places were situated in various ecological zones: marine swamp, inland riverine area, degraded forestry area, and suburban city area. All the possible productive activities in the diverse ecological zones were considered: forestry, small agriculture, agro-forestry, fishery\aquaculture production and processing, eco-tourism, and fishery market.

Date and Length: 1995, 10 days

Location: Norway

Client: Alveo Coop. society

Event: Consultancy provided to develop cage culture overseas. Many fish farms utilizing cages were visited and the technology was deeply analyzed for the client’s needs equipment was tested.

Date and Length: 1994, 1 month

Location: Ethiopia

Client: Alveo Coop. society

Event: Aquaculture and inland fishery study for a possible development project. Contacts with the local authority were established and improved; studies on the possible rehabilitation of the A. Ababa fish breeding station were brought forward.

Date and Length: 1993, 1 month

Location: South Africa, Durban

Client: Alveo Coop. society

Event: Sea World was interested in having an Italian partner for a developing project in South Africa, to create a new collaboration after the Apartheid era. The possibilities for aquaculture and artisanal fishery projects with Sea World were studied. Abalone cultivation and artisanal fishery in poor coastal villages were considered.

Date and length: 1992, 3 months

Location: Mozambique, Maputo

Client: Prolide NGO

Event: Artisanal fishery and marketing study for the   
 Maputo area.

Date and length: 1992, 6 months

Location: Italy

Client: Aquatrade and STM

Event: Sales manager in all Italian regions to market Aquatrade aquaculture equipment, including cages, for marine and freshwater fish farming.

Date and length: 1992, 3 months

Location: Italy

Client: Aquamarine Biofauna

Event: Sales representative of marine aquaculture equipment and hatchery feed for the Italian branch of Aquamarine Biofauna. Many hatcheries and cage farming were visited to present the supplies.

Date and length: 1992, 40 days

Location: Rio Grande du Sur, various locations, Brazil

Client: Arca de Noè

Event: Brazil is one of the biggest producers of cultivated frogs in the world. Intensive improvement in the hatchery and grow-out facilities of Arca de Noè frog farming was carried out. Many tadpoles and frogs were exported to Europe.

Date and length: 1991, 10 days

Location: different places, Brazil

Client: Italspa s.p.a.

Event: Consultancy was provided to an Italian frog producer who requested specialized knowledge of Brazilian frog breeding techniques. Advice on the selection of breeders to import to Italy was also given. A frog study tour around different areas was organized.

Date and length: 1991, 40 days

Location: Ragusa, Italy

Client: Chamber of Commerce

Event: Organisation, management, and accomplishment of a marketing course for Ragusa Chamber of Commerce

Date and length: 1991, 21 days

Location: Mahè, Seychelles

Client: B & B

Event: Collaboration with the local authorities to study the possibilities to develop an aquaculture and zootechnics project in Seychelles.

Date and length: 1991, 14 days

Location: Cairo, Egypt

Client: Italspa

Event: Consultancy provided to the Italian firm which needed the advice to buy and transport tadpoles and frogs from Egypt to Italy.

Date and length: 1991, 21 days

Location: Ouagadougou, Burkina Faso

Client: Italian Foreign Minister

Event: Once an integral part of a greater program, the Nouhao Valley plan was the first African project to give officially land ownership to nomads. This gave rise to agriculturalists' interest who were able to attract the attention of the Italian government. Many activities were implemented mainly for livestock, dairy produce (forage evaluation and improvement), and staple food (corn, sorghum). Small scale milk processing and marketing, were also considered. Meetings with the local authorities and the target group were organized, in the field.

Date and length: 1991, 35 days

Location: Different places, U.S.A., Canada

Client: Italspa

Event: Italspa needed to acquire technologies for frog farming and requested the selection of a breeder and tadpoles for the activity in the Italian territory. The tasks were successfully carried out.

Date and length: 1991, 35 days

Location: Reggio Emilia, Italy

Client: I.F.O.A.

Event: Organisation, management, and partial accomplishment of a course for teaching appropriate technological principles to foreign students. Many case studies were shown.

Date and length: 1991, 1 month

Location: various locations, U.S.A.

Client: Italspa Srl

Event: Italspa needed to buy tadpoles and frogs in the USA, the consultant was chosen to carry out the task with a screening of existing offers on the market.

Date and length: 1990, 1 month

Location: Nairobi, Kenya

Client: G.E.C.E.

Event: Consultancy was provided for planning a composting facility and for the exploitation of slaughter by-products for use in agriculture and zootechnics.

Date and length: 1990, 1 month

Location: Moscow, Russia

Client: New Era

Event: A fish marketing study was carried out to import different freshwater and marine fish in Italy.

Date and length: 1990, 1 month

Location: Angola, Luanda

Client: O.A.F.I.C. , Tokyo

Event: The possibilities to implement projects in the aquaculture and artisanal fishery sector were studied. The prospects to fulfill the tasks related to aquaculture were impeded due to war conditions.

Date and length: 1989, 90 days

Location: Brazzaville, Congo

Client: O.F.M.A., Treviso

Event: Planning of a zootechnics (ruminant) project for   
 the private Italian firm O.F.M.A.

Date and length: 1989, 10 days

Location: Sao Tomè

Client: C.E.S.T.A.S.

Event: The resolution of different technical problems within an integrated project was effectuated; the technical arguments were the following: solar drier, by-products for use as animal feed, aquaculture, coconut, and cocoa tree integrated systems.

Date and length: 1988, 26 days

Location: Reggio Emilia, Italy

Client: I.F.O.A. executor Alveo scarl

Event: Organisation, management, and partial  
 the accomplishment of a training course on   
 appropriate technologies, light agriculture   
 mechanization, and project formulation for   
 overseas students.

Date and length: 1986, 1 month

Location: Bologna, Italy

Client: E.R.V.E.T.

Event: Project for a feedlot and slaughterhouse in   
 Madagascar.

Date and length: 1986, 1 month

Location: Bologna, Italy

Client: E.R.V.E.T.

Event: Realisation of a training project for aquaculture

project managers

Date and length: 1985, 60 days

Location: Modena, Italy

Client: Overseas, Castelnuovo Rangone (Mo)

Event: Reorganisation of the NGO aquaculture overseas   
 project

CONTRACTED ACTIVITIES

(in addition to overseas responsibilities)

Date and length: 2015, ongoing  
 Location: Batangas - Philippines

Client: Mrs. Christy Fuentebella Puzon, Encenada Beach

Supplier: Myself and Alveo Coop Society

Duty: Environmental responsible of Encenada Beach for   
 the conservation of the area and the creation of   
 the Encenada MPA.

Date and length: 2005, ongoing  
 Location: Ho Chi Min City, Mekong Delta various locations

Client: Mr. Mauro Cerisola, Eurobroker srl

Supplier: Myself and Alveo Coop Society

Duty: preparation of some feasibility studies for   
 shellfish, finfish (Pangasio, basa, and tra) and   
 crustacean aquaculture development in Vietnam;  
 direct pond production management for the local   
 producers, detailed marketing strategies   
 connecting the   
 local producers to the international markets.   
 Advice for the fishery quality system of   
 Eurobrokers fishery export

Date: From 2010-2022

Location: Italy and international

Client: SUNLIFE Holding

Supplier: myself with Alveo Cooperative society

Duty: Developing research and studies about the solar system and aquaculture production for tropical countries for a zero carbon footprint aquaculture system with direct pond management..

Date: From 2000 ongoing

Location: Italy and international

Client: San Benedetto LTD, Eurofish, Nero di Sole LTD

Supplier: myself with Alveo Cooperative society

Duty: organization of their import quality system and  
 connected marketing activities for value-added   
 products from Africa (Senegal, Mauritania) and Asia   
 (Vietnam, Philippines). Crustacean (Scilla sp), white   
 fillet,   
 processed mollusk, Pangasio, in the two forms, basa and   
 tra is included in the activities. Vietnam is one of the   
 countries considered.

Date: From 2004, ongoing

Location: Italy and international

Client: Suolo e salute srl

Supplier: myself

Duty: sustainable fishery and biological aquaculture (organic feed included) consultant   
Details: responsible for the organic aquaculture, sustainable fishery certification for specific zone like MPA

Date: From 01-12-2004 to 01-10-2005

Location: LAO PDR, Xieng Kouang Province, Phonsavan City

Client: L.A.T.CO. (Lao Agriculture and Trading Company)

Supplier: myself

Duty: farm manager  
 Details: Project, construction, and management for the farm were undertaken as farm manager, for a 2000 Ha farm for Alfa Alfa, corn, freshwater aquaculture in cages, and zootechnics.

Date: From 01-01-2001 to 01-04-2002

Location: Kazakhstan, all the fish processing factory

Client: STG, Brusselles

Supplier: TACIS, EU

Duty: accreditation for the fishery\aquaculture industry

Details: the aim was to permit export in the EU (HACCP and GLP monitoring system organization for private aquaculture/fishery industries and the Environmental and Agricultural Ministries), Caspian environmental management, aquaculture and training for inspectors, and fish quality system. The main work was for the export of caviar, sturgeon, and pike perch fillet. Training courses for all the inspectors of the competent authorities on HACCP and GLP systems and related inspection subjects. Also, all the technicians of the exporting factories were trained. A total of 120 courses were organized in the CA offices and fishery processing factories. After the training, Kazakhstan was obtained to be in list 2 to export in the EU. All the Kazakhstan fishery\aquaculture facilities were visited and recommendations were prepared on fishery quality and management of the sturgeon resources (stock assessment and TAC per area). Strategies for sturgeon fishery statistics were developed for the local government. Projects for Kaz fishery markets. Strategic planning for the future caviar production for the export to EU countries.

Date: From 01-01-1999 to 01-04-2000

Location: Albania, Tirana

Client: IREPA, Salerno - Italy

Supplier: PHARE EU

Duty: Team Leader of Technical Assistance to Fishery   
 Directorate of Ministry of Agriculture and Food.

Details: The duty was to increase the capacity building of the Albanian Fishery Directorate in all the fishery sectors in Albania. The Team leader had 9 international consultants that worked on the project and 6 local staff. Three international seminars on fish quality, aquaculture, EU export requirement, credit, and integrated coastal management were organized. Particular assistance was provided to the training in integrated coastal management and co-management with the national fishery association. International expert trained the staff in aquaculture, fishery statistic, cage and mooring system, processing, fish quality system (HACCP and GLP), GIS and integrated coastal management, co-management, zooming, fishery legislation, credit, micro-credit activities slipway, fish market management, master plan organization, aquaculture and crustacean business plan.

Seminars were organized to explain the detail of the HACCP system and the role of the state monitoring to be accredited to export to EU (training of inspector) and to manage the important Albania lagoons system. A fishery environmental policy and strategic plan were developed for bio-diversity conservation for sturgeon and carp.

Date: From 14-1998 to 01-10-1999

Location: Hungary, Slovenia, Romania, and the Cheez Republic

Client: Agrotec, Florence - Italy

Supplier: PHARE EU

Duty: Technical advisor for constructed wetland depuration   
 systems.

Details: The project studied one pilot farm with a depuration problem for every of the four-state. The studies were done in collaboration with a local counterpart, the four projects were presented at an international conference in Romania at Iasi. The projects were with a first stage classical filtration system and an integrated aquaculture depuration system with constructed wetlands in the second and third depuration phases.

Date: From 11.08.94 to 11.07.95

Location: Somalia and Somaliland, Berbera

Client: Caritas

Supplier: COOPI (Cooperazione Internazionale) NGO, Milan - Italy

Duty: Project Manager Artisan fishery, fish processing and   
 marketing.   
 Details: Development of artisanal fishery production with net, long lining, fish processing and trade, boat and engine rehabilitation, and artisanal aquaculture. Main activities involved understanding the priorities of local artisanal fishermen and developing with them a system (association, cooperative society, another local system) to manage a fishing center with fish trade and processing, fish tool trade, and ice production. Priority was given to a fishery sustainable approach, to help manage the fishermen’s problems. Project proposals for fishery, aquaculture, and Marine Protected Area park development were implemented in Lagoon areas with environmentally friendly technologies. Processing with appropriate technologies and marketing for smoked and dried fish were implemented in East African countries (Ethiopia, Kenya, Uganda, Kenya, Djibouti, and Yemen). A solar drier and a smoker barrel were built with local materials. Privatization of fish production, processing, and fish trade was one of the objectives of the project. The Micro/credit system was organized with a very high credit return. Detail on HACCP systems and marketing were provided to the local processor and the authorities that were also trained in Integrated Coastal Management. Strategic planning for Somaliland fishery written with the collaboration of all stakeholders.

Date: From 28.01.93 to 28.01.94

Location: Gabon, Lopè Reserve

Client: EU

Supplier: AGRECO, Brussels - Belgium

Duty: Fishery and aquaculture consultant for Protected Areas

Details: Study on artisanal fishery and aquaculture inside the Lopè National Park on Ogooué River. The goal was to increment and create new jobs for the local people to avoid poaching. The study was undertaken with the collaboration of three local technicians and six collaborators from the ECO FAQ project. Studies on catch, effort, alimentation, and fish reproduction were made inside the Lopè Reserve. Aquaculture possibilities for Tilapia, Macrobrachium, and local species were monitored; local aquaculture feed tests were done. All the research was made with the close collaboration of all the fishermen inside the Reserve; participatory approaches were used to stimulate the search and development of solutions for the local fishermen to obtain a better income from fishing activities. Innovative participatory fishery data collection was developed to know the local catch volume and prices. Many discussions on fishing techniques, trade, and conservation were made. We developed a simple smoker, a "cleaner" for fish scale, and a system to recover lead from old batteries for the net. We organized fishermen groups in every one of the five villages in the Reserve. The groups were utilized during all the different activities of my job. Fishery strategic planning for the Lopè reserve was proposed and discussed with the local fishermen and state services.

Date: From 08.14.86 up until now

Location: Bologna, Italy, and many overseas countries

Client: Various

Supplier: Alveo Cooperative Society

Duty: Divisional director, an international consultancy

Details: The division for which I am responsible is supported by a team of fifteen consultants, who coordinate the engineering and consultancy activity of the many Italian and non-Italian agencies and companies that service the aquaculture (crustacean farming), the fishery (including lagoons management), the zootechnics and the environment of developing countries and other countries all around the globe. The division pays particular attention to the utilization of appropriate “gender” and "people-oriented" technologies and “green” technologies taking into account local needs and social problems. The fishery quality system (HACCP and GLP) was on the spot for private industries and state ministries. The creation of a Public-Private Partnership for aquaculture development in several third-country states was proposed and partially executed. All the above was introduced in several fishery and aquaculture value chain exercises for the clients at the national and international levels. Alveo is one of the GIS strategic plan leaders in the Emilia Romagna region for agriculture, environment, fishery, and aquaculture with hundreds of contracts satisfied. Alveo Coop works for more than 30 years in the fishery and aquaculture value chain sustainable strategy and action plan. MPAs were planned and managed with GIS help several times.

Date: From 14.08.88 to 14.08.90

Location: Brazzaville, Congo

Client: P.N.U.D.

Supplier: F.A.O.

Duty: Responsible for the extension service and training unit   
 of the aquaculture development project PRC\88\007.

Details: Responsible for the rural activity in the regions of Pool and Bonanza. Together with some Congolese colleagues, we carried out several missions in different Congo regions. My duty was to coordinate the extension service through the control of about twenty promoters distributed in the project area. The main activities included: prospecting and construction of aquaculture farms, fry production and transport, feeding, management, and fish marketing. Other activities included: tools hire for the ponds construction, training of farmers and students of 20 schools of different levels, and training in courses of about 90 promoters of the Minister for rural development. Special attention was given to the animal cum fish integrated farming systems. The Tilapia Nilotica and Clarias Laser were the main species bred, also in associated culture. The system of Clarias' artificial reproductions was in the spotlight so to find a system that Congolese could utilize without any imported material. I collaborated in cooperation with the following organizations and Embassies: African Development Foundation, World Bank, U.S. Embassy, German Embassy, African Development Bank, and others. For the development of aquaculture projects, the extension service has technically followed more than 50 Ha of ponds with the rehabilitation of 6 secondary stations used for the production and sale of fries and larger size fishes. The organization of aquaculture and fishery groups was undertaken in many communities. Interior Zaire delta management areas were organized with special sessions.

Date: from 01-10-1987 to 14-08-1988

Location: Tanout, Niger

Client: Italian Foreign Minister

Supplier: S.A.F. and C.S.A.R.E.-S.I.L.V.A.

Duty: Extension service's responsible for 'Projet Integrè du

Rehabilitation du Damergou' (P.I.R.D.), Rural development

Details: The P.I.R.D. was concerned about the rehabilitation of a

wide drought exhausted area, its main goal being the protection of the territories through innovation of the soil and water conservation, according to the normal activity of the related population. Principally my service planned and carried out activities in different areas: agriculture, aquaculture, forestry, sanitation, utilization and transformation of agricultural products and by-products, breeding, feeding, desert aquaculture, animal traction, composting, rural construction, training of farmers on the use of appropriate technologies provided by the project. With the collaborations of other services on the project, many hundred hectares were reforested and many others planted with sorghum and millet. In my service I was the coordinator of two Italian agronomists, one sociologist, and ten local middle managers; during the sowing season, I was coordinating seven farm tractor operators and about twenty workers. The tractors were FIAT 130\90 type and were provided with a computerized sulky plow specialized for water conservation, called 'jumping toys'. To better achieve the project's goal, social problems were considered the main priority.

Date: from 01-10-1986 to 01-10-1987

Location: Saletto di Bentivoglio, Bologna, Italy

Client: Valbacchetti S.r.l.

Supplier: Myself

Duty: Aquaculture farm manager

Details: Project, construction, and management of the

Valbacchetti fish breeding station through a 5 ha

semi-intensive system, which later became

full intensive. The main species bred were the

hybrid sturgeon, goldfish, American catfish, the

herbivorous carp, and the common carp. Many new

canals and aquaculture facilities were built. Production   
 of local aquafeed with rice by-products

Date: from 01-10-85 to 01-10-86.

Location: Bohol Island, The Philippines

Client: Gi.Ca.An International Corporation

Supplier: Myself

Duty: General Manager

Details: This corporation was carrying on many activities

which were under my supervision. These were:

planning, construction, and management of a

tourist village and MPA and a farm at Bohol Island;

fish import-export activities; the feasibility study for   
 an integrated project at Bohol Island; research and

consultancy on rice system, Azolla, rattan, forestry

integrated animal cum fish farming system, cattle,

shrimp culture (Peneus sp), Leucaena leucocephala.

The Manila-based office was coordinated by secretaries   
 while the work implementation on Bohol Island was   
 supported by about a hundred workers and two rural   
 engineers who were mainly employed under my direct   
 supervision in the construction of the tourist village   
 and the joint agriculture farm.

Date: from 01-01-84 until today

Location: Bologna, and overseas countries.

Client: Edagricole society, Il Pesce and other national and international magazines, Europa the verra website \*www.Europace verra.com\*

Supplier: Myself

Duty: Freelance journalist

Details: Several articles about tropical aquaculture,   
 fishery, forestry, feeding, zootechnics, and agriculture.

Date: from 01-01-80 to 01-01-84

Location: Tunisia, Algeria, Morocco, Niger, Togo, Nigeria, Benin.

Client: local clients

Supplier: Myself

Duty: Owner

Details: Distribution and sale of technology, spare parts import-  
 export.

Date: from 01-01-81, ongoing

Location: Bologna, Italy

Client: agricultural farm owner

Supplier: Myself

Duty: Consultancy as an agronomist

Details: Assessment, appraisals, consultancy in agriculture and

zootechnics, fruit campaign, cow house planning,

a representative for Donaldson selected pig import from

equipment, Forli’s Unique Court Consultant (CTU).

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 www.nerodisole.it

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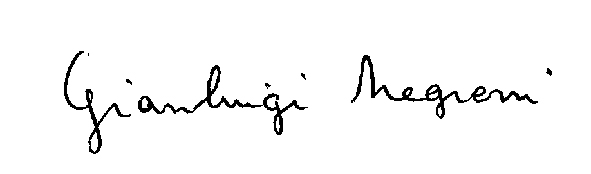
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Official scientific collaborator for “Il Pesce” ed “Eurofishmarket” magazines

More than 80 articles related to the fishery and sanitary consultancy services were accomplished by the author in national and international magazines and journals; a dozen training multimedia materials were prepared for the training during the fishery sanitary courses. The undersigned posed accent on fishery/aquaculture chain (production, processing, marketing); sustainable wastewater treatment with “Constructed wetland” system. Multimedia production of European Community Legislation for fishery products. (Reg. 852\3\4-2004 and related directives and regulations; in English, Portuguese and Russian. Several training materials DVDs were produced for the training course performed. Developing special adaptation of Rapid Fishery Rural Appraisal to perform studies and projects within the reality of the considered territory.  
 **Production of: BIP construction guidelines and Sanitary Fishery Market Concept book; these two technical books were written with specific detail for Yemenite and Turkish conditions. Training concept (DVD) for the Food Safety Package for CA, seafood processor, and local artisanal fishery co-operatives was produced as course material.  
Several publications and manuals on marine and freshwater aquaculture Best Practices**Miscellaneous  
  
- Driving license Number U15193181E released on 28\11\2002  
- Computer knowledge of different software (Office suite, Power   
 the point, Map-info)  
- Italian fiscal code NGR GLG 58P 14 A944O  
- Identification code with the European Commission concerning the   
 roster of experts: f8b98fb1f2ae3f4c3567837a0638  
  
  
  
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